



# Eneco, at the heart of society

Annual Report 2012 Eneco Holding N.V.



## Notes to the consolidated income statement

### 3. Revenues from energy sales and transmission and energy related activities

	2012	2011
Electricity	2,486	2,499
Gas	2,232	2,019
District heat	258	225
Energy-related activities	106	96
<b>Total</b>	<b>5,082</b>	<b>4,839</b>

Sales to large-volume consumers are billed monthly based on meter readings. Billing for sales to retail consumers is based on meter readings taken throughout the year. The amount of energy and transmission services supplied to retail consumers during the reporting period and the resulting revenues are, therefore, estimated in part on the basis of historical consumption information, standard customer profiles and applicable energy tariffs.

The geographical breakdown of revenues is presented in the segment information.

### 4. Other revenues

	2012	2011
Operation of street lighting	51	65
Infrastructural works	57	34
Subsidy and payment collection services	15	19
Other	51	50
<b>Total</b>	<b>174</b>	<b>168</b>

### 5. Employee benefits expense

	2012	2011
Wages and salaries	268	261
Social security contributions	37	36
Pension contributions	36	34
Other employee benefits	33	32
<b>Total</b>	<b>374</b>	<b>363</b>

Including capitalised employee benefits, total employee benefits were € 462 million (2011: € 432 million).

Other employee benefits include € 1.2 million for individual severance arrangements for employees who have left (2011: € 1.6 million).

#### Headcount

The table below shows headcount by business segment expressed in full-time equivalents (FTE) at year-end: